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Junichi Ohta is the Senior Vice President of Business Development for Ringdale. He leads and develops the business development activities with global partners and system integrators. He has over 30 years' experience in the printing and imaging industry. He has served in this role on the FollowMe Team since February 2016.

Previously he worked in Ricoh as the solution division head to lead Ricoh's Java embedded platform and established Ricoh Developer Program worldwide, and started working with Ringdale from 2006. He also managed solution marketing worldwide to include ISV solutions into Ricoh's product portfolios.

He earned his bachelor's degree in mechanical engineering from Keio University in Tokyo Japan..